

Turnaround,
Restructuring and
Insolvency
Services



Our Company

Our unique experience and professionalism in Corporate Recovery and Insolvency Services and Debt Restructuring Services, ensure that our clients are provided with high quality and unparalleled service. We put a lot of thought into how we deploy our experts and their talents for our clients' benefit.

Dealing with financial distress is often complex, challenging and time critical. Our aim is to use our understanding of various options available and to offer pragmatic and commercially-driven solutions to the insolvency problems companies face.

Who we are

Nexia Insolv Limited is the Turnaround, Restructuring and Insolvency (TRI) arm of Nexia Poyiadjis, Chartered Accountants. Together, we are the exclusive Cyprus member firm of Nexia International, the world's 8th largest network of independent accounting and consulting firms.

- *Member of the American Collectors Association since 1985*
- *Member of Insol International since 1997, a leading world-wide federation of International Insolvency Practitioners*

In addition to the full support provided at any time by Nexia Poyiadjis, we also work in close collaboration with Nexia TRI Group an established network of TRI specialists from Nexia member firms. They are able to provide advice and support to local and global clients and international businesses in times of operational challenges and/or financial distress. TRI specialists, from Nexia member firms have experience of working across multiple industries, sectors and countries, which has enabled them to gain strong understanding of both local and cross border business.

Our world class diverse team of professionals includes Insolvency Practitioners, Certified Public Accountants, Bankers, Lawyers, Asset Managers and Real Estate experts, with both local and international experience that have mastered their fields and are recognized for their abilities to work closely and effectively with our clients.

What makes us different

We recognise that there is a very thin line that separates a company's success and failure:

How we work

We work with our clients to prudently assess the risks and goals of each individual case, and design clear strategies tailored to their needs.

Over the years we have built our reputation as being committed to our clients by upholding a high level of integrity and professionalism through our exceptional quality of services that exceed our clients' expectations, and by maintaining confidentiality ensuring our client's needs are protected and respected at all times.

We have developed a blended team of local and international professionals with excellent credentials and diverse experiences, dedicated to adding value to our client relationships through a range of services and custom solutions.

We operate through a proactive approach and fast response before and after company failure. If a company is insolvent we offer unparalleled support and guidance, as well as experienced interim management to help with the financial recovery of companies.

Why us?

- High calibre, proactive, local and international professionals committed to providing positive results
- Local and international networking
- Consistent quality, rapid response and service excellence
- Cost-effective services tailored to meet clients' business and financial needs
- Proven track record
- Wide knowledge of industry sectors
- Experts in identifying causes of financial failure and applying financial plan to prevent company insolvency.



Our Services

- Receiverships
- Insolvency appointments - Liquidations and Strike Offs:
 - • Liquidations:
 - ◇ Compulsory liquidations by the court
 - ◇ Liquidation under Court supervision
 - ◇ Voluntary liquidations:
 - - Members' liquidation
 - - Creditors' liquidation
 - • Companies' Strike Off
- Examinerships
- Debt Restructuring and Credit Control management
- Monitoring reports
- Senior lenders - Viability reviews
- Pre-formal insolvency advice and planning
- Strategic acquisition of insolvent businesses
- Debt collection
- Bankruptcies

Our Clients

Our clients consist of organizations and companies of various industries:

- Banking
- Construction and Real Estate
- Hotel, Leisure and Tourism
- Trading
- Large investment groups with international investment interests in different sectors (telecommunication, medical services, technology etc.)
- Funds with diversified investment portfolios in both asset classes and geographic location

Our world class experts



John P. Poyiadjis

Qualified as a Chartered Accountant in London since 1969, John is an expert in insolvency and company credit control, offering corporate advice services such as international debt collection for over forty years. As well as a licensed Insolvency Practitioner, John served as Chairman of the Cyprus Tenders Review Authority and as director on many private and public corporations. He has been the author of a large number of press releases and was elected as a member of the Cyprus House of Representatives.



Susana Poyiadjis

As well as a legal background, Susana is a qualified Chartered Accountant and licensed Insolvency Practitioner. She has extensive experience in offering company restructuring services to various industries including financial services, investment companies, funds, real estate, logistics, shipping, mining and software engineering both locally and abroad. Susana holds the Advanced Certificate from the Cyprus Securities and Exchange Commission (CySEC), is a member of the Auditing Standards Committee of ICPAC and the Institute of Internal Auditors. She is the VC of the Alternative Investment Funds and Fund Management Committee of CIFA and a fellow of ICAEW.



Stavroula I. Katsounarou

Stavroula is a licensed Insolvency Practitioner specialised in receivership, liquidation and debt restructuring. With a strong background in Economics, Stavroula was Head of Finance Service Operations at Laiki Bank for nearly thirty years and her expertise in banking has added great value to the company's clients and debt advisory services. As well as a member of the Finance Committee she has extensive experience in restructuring of performing and non-performing advances, risk assessment analysis, arrears, internal audit and other compliance matters.



Andreas P. Panayiotou

Andreas is a qualified Insolvency Practitioner and a member of the Institute of Certified Public Accountants in Cyprus since 2016. With a background in Finance Accounting and Management Andreas trained as a chartered certified accountant (ACCA) with Baker Tilly in South East Europe and later joined the Nexia Insolv Debt Advisory department specialising in receivership, liquidation and examinership, working with both financial institutions and individual clients.



Panayiotis Hadjikostis

Panayiotis joined the Debt Restructuring and Insolvency Services department of Nexia Insolv specialising in insolvency, debt collection and management of companies under receivership. In addition to a Bachelors degree in Economic Sciences, Panayiotis holds an MBA from the Mediterranean Institute of Management and possesses notable experience in the areas of insolvency, receivership and liquidation.



Katerina Chirides

Katerina specialises in receivership, liquidation, restructuring and debt collection. After graduating from the University of Cyprus with a Bachelors in Turkish and Middle Eastern Studies and a Bachelors in European Studies and Foreign Languages, Katerina worked as Assistant Researcher in the University of Kadir Has in Istanbul, Turkey. Katerina joined Nexia Insolv as Debt Advisory Officer and is currently completing her MBA at the University of Cyprus.



Anna Petrikkou

With over 30 years experience in lending and restructuring within the banking sector, Anna recently joined Nexia Insolv as an Officer in the Debt Restructuring and Insolvency Services department which specialises in liquidation and receivership.

Head Office

2 Sophouli Street
Chanteclair House, 8th Floor
1096, Nicosia, Cyprus

T +357 22622202
F +357 22622224
E info@nexia.com.cy

www.nexia.com.cy